# **Bystronic UK Limited - Conditions of Sale**

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- any reference to any legislative provision shall include any subsequent re-enactment or amending provision.

  APPLICATION AND ACCEPTANCE

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- APPLICATION AND ACCEPTANCE
  All quotations and tenders and all other placed by the Buyer in pursuance of a quotation or tender or otherwise shall not in any way be bound thereby. No Order placed by the Buyer in pursuance of a quotation or tender or otherwise shall be binding unless and until the same is accepted by the Seller in writing upon its official acknowledgement form.

  All Contracts between the Seller and the Buyer for the sale or supply of any Goods or Services by the Seller shall be on the terms of these Conditions. The acceptance by the Seller of any Order from the Buyer shall be deemed to incorporate all of these Conditions. No terms contained in any order form or other document of the Buyer and no variation or departure from these Conditions and no other term or condition whatsoever which is not contained herein shall have any force or effect whether as part of or as collaberal to the Contract except insofar as the Seller has expressly agreed thereto in writing or except insofar as statute may require.

  Buyer's acceptance of delivery of the Goods or performance of the Services shall (without prejudice to this Condition 2 or any other manner in which acceptance of these Conditions may be evidenced) constitutes unqualified acceptance of these Conditions.
- 2.3

- Conditions.

  SPECTICATION

  Except where the Seller and the Buyer have otherwise expressly agreed the sale shall not be a sale by sample and samples submitted and descriptions, illustrations or forecasts in trade literature or brochures or otherwise shall be treated as showing type, class and general character only and not as importing terms or warranties as to substance, performance, colour, quality or dimension, and any failure to conform with such samples, descriptions or illustrations shall not notsitute any breach of Contract on the part of the Seller.

  The Goods and Services are supplied on the terms that they comply with the written description contained in the Contract. Except where the Seller and the Buyer have otherwise expressly agreed in writing or except where the Seller has submitted to the Buyer as specification which it has expressly specified to be binding upon the Seller the Buyer is deemed to have contract that the Goods are fit for that purpose.

# PRICES

PRICES
Quotations are valid for 30 (thirty) days from their date given and exclude carriage and packing unless specifically stated otherwise in the quotation. Insurance, duties, Value Added Tax and any other taxes are not included. All quoted prices are subject to fluctuations in the exchange rate between Sterling and the currency of the country in which the goals.

- Unless the Contract provides to the contrary the Seller may deliver by instalments.
  Where delivery is to be made by instalments each instalment shall be treated as a separate Contract and delay, default or non-delivery in respect of any instalment on the part of the Seller shall not entitle the Buyer to cancel the remainder of the 5.3
  - Failure by the Buyer to pay for any instalment or delivery when payment is due shall entitle the Seller to withhold further

### deliveries. DESPATCH AND STORAGE **6.** 6.1

- DESTAILED AND STURAGE
  Goods will be delivered to the address specified in the Seller's official acknowledgement form or to such other location as may be agreed between the Seller and the Buyer.

  Unless otherwise agreed in writing by the Seller, the Buyer shall unload the Goods immediately on their arrival at the Buyer's premises.
- 6.2 6.3
  - premises.

    Immediately notify the Seller in writing if the Goods have not been received within 7 (seven) days of the date of
    the Seller's advice note, or the despatch note of the Seller's agent;
    notify the Seller and the carrier within 2 (two) days of receipt of the Goods if there is any damage, shortage or
- 6.3.2 notify the Seller and the carrier within 2 (two) days of receipt of the Goods if there is any damage, shortage or breakage; and
  6.3.3 endorse carriers way bill "Unexamined".
  If the Buyer refuses or fails to take delivery of Goods delivered in accordance with a Contract or fails to take any action necessary on its part for delivery or slipment of the Goods, or if the Seller is prevented, hindered or delayed from delivering the Goods or performing the Services by reason of delay on the part of the Buyer in providing necessary information, the Seller shall be entitled to terminate the Contract with immediate effect, dispose of the Goods as the Seller may determine and to recover from the Buyer any loss and additional costs incurred as a result of such refusal or failure (including, without ITME).

  The Seller will endeavour to meet the Buyer's delivery requirements but accepts no obligation to deliver by any specified date. Delivery dates quoted by the Seller or included in the Contract are estimates only and time for delivery or performance shall not be of the essence and are based upon the Buyer's deposit being received by the Seller within three PoxMEMT 6.4

- 8.2
- working days of despatch of the deposit invoice.

  PAYMENT

  Reynet of Services or spare parts or consumables shall be made within 30 days after the Services are (in the opinion of the Seller) completed or the spare parts or consumables are delivered.

  1. The spect of Services or spare parts or consumables shall be made within 30 days after the Services are (in the opinion of the Seller) completed or the spare parts or consumables are delivered.

  1. The space of the spare parts or consumables are delivered.

  2. 1 and anomatic of 30% of the total Contract price, plus Value Added Tax shall be paid by the Buyer forthwith upon the Seller notifying Order acceptance to the Buyer in writing; and

  3. 2. 2 an amount of 70% of the total Contract price, plus Value Added Tax shall be paid on delivery of the machine to your works. In the event delivery is delayed at the Buyer's request this amount shall be paid on the date the machine would have been delivered to your works had the Buyer not requested a delay. Payment must be received before commissioning can commence.

  Time of payment is of the essence of the Contract. If the Buyer shall fall to pay any amount when it is due then the purchase price of all Goods and Services invoiced or despatched by the Seller shall become forthwith due and payable by the Buyer and the Seller shall further be entitled to treat as cancelled this Contract and every other contract made between the parties or at the Seller's option to suspend or to continue the delivery of Goods or Services thereunder without prejudice to any other rights of the Seller.

  If any sum due under the Contract is not paid when due then, without prejudice to the parties' other rights under the Contract, that sum will bear interest from the due date until payment in full, both before and after any judgement, at 2% per anum over the base rate from time to time of Barclays Bank PLC.

  The Buyer shall not be entitled by reason of any dispute relating to the Goods or Services or any claim made by the Buyer under this or any 8.3
- 8.5
- 8.7

- TITLE AND RISK
  Title to the Goods shall remain vested in the Seller until the purchase price and all other monies (including any accrued interest at the rate specified in Condition 8.4) owed by the Buyer in relation to those Goods or Services or any other goods or services supplied by the Seller to the Buyer are paid in full.

  Pending payments such Goods shall be kept separate and readily identifiable and insured for their full value by the Buyer. The Buyer shall not attach the Goods to real property without the Seller's prior consent. The Buyer shall not attach the Goods to real property without the Seller's prior consent. The Buyer shall not attach the Goods to real property without the Seller's prior consent. The Buyer hereby grants the Seller a licence to enter upon any of the Buyer's premises to repossess such Goods.

  Where property in any such Goods has not passed the Seller may nevertheless maintain an action against the Buyer for the purchase price and all other monies owing by the Buyer in relation to the Goods (notwithstanding Section 49 Sale of Goods Act 1979).

  Unless agreed between the parties to the contrary, delivery shall be ECA Insolators. 9.2
- 9.3

- 9.7
- 9.8
- Act 1979).

  Unless agreed between the parties to the contrary, delivery shall be FCA Incoterms 2010.

  Risk for the Goods shall be borne by the Buyer as from delivery of the Goods.

  If dispatch and/or delivery is delayed at the request of the Buyer or for any other reason(s) not attributable to the Seller the risk shall transfer to the Buyer at the original stipulated time for delivery of the Goods and shall be warehoused and insured at the expense and risk of the Buyer.

  Any resale by the Buyer of Goods in which property has not passed to the Buyer shall (as between the Seller and the Buyer only) be made by the Buyer as a agent for the Seller.

  At any time before title to the Goods passes to the Buyer (whether or not any payment to the Seller is then overdue or the Buyer is otherwise in breach of any obligation to the Seller), the Seller may (without prejudice to any other of its rights):

  9.8.1 retake possession of all or any part of the Goods and enter any premises for that purpose (or authorise others to do so) which the Buyer hereby authorises;
  - ch the Buyer hereby authorises; delivery up to it of all or any part of the Goods.
- 3.8.2 require delivery up to it of all or any part of the Goods. IMPROVEMENTS
  The policy of the Seller is one of continuous technical improvement and the Seller therefore reserves the right from time t time to review, modify or vary the technical specifications and designs of any Goods provided the quality and finish of the goods as delivered shall be at least equal to that of the Goods contracted for. 10.
- TESTS
  inlies mentioned in the Seller's quotation or official acknowledgement to the contrary, the Goods will be subject to the belief's standard geometric and practical tests (where applicable) using the Seller's regular equipment prior to the delivery why other tests required must be arranged in good time before the due delivery date, and may be chargeable according to their nature and duration.

  If previously agreed, Goods (standard or special) supplied with tooling will be tested at the place of manufacture prior to
- 11.2 11.3
- If previously agreed, Goods (standard or special) supplied with tooling will be tested at the place of manufacture prior to delivery, using components (or suitable material) supplied by the Buyer on the operation/s which they are to perform. In such cases a charge for these tests will either be included in tooling prices or stated separately in the Seller's quotation. Test pieces, components or work material supplied by the Buyer to enable tests to be completed must be in a condition suited to the requirements of the operation concerned. In the event that the Seller finds it necessary to incur costs in ensuring that this Condition has been complied with then such will be charged to the Buyer show the Goods, the Buyer shall sign and return to the Seller the "Project Completion and Outstanding Items Notification" ("PCDIN") document. The PCDIN

- 11.4 Immediately after installation of the Goods by the Seller, and before the Buyer is entitled to use the Goods, the Buyer shall sign and return to the Seller the 'Project Completion and Outstanding Items Notification' ("PCOIN") document. The PCOIN document shall:

  11.4.1 confirm that the Goods have been fully and successfully delivered and installed by the Seller; and

  11.4.2 specify any Items which remain outstanding

  11.4.2 specify any Items which remain outstanding

  11.5. The Buyer shall as soon as practicable, but in any event by no later than 30 calendar days of the date of completed installation of the Goods, carry out full production testing of the installed Goods to ensure the full, complete and correct operation of all functions and applications of the Goods. In the event of any alleged defect or failure of the Goods, the Seller shall deliver to the Seller a detailed written report (together with all relevant supporting evidence) specifying the alleged defect or failure.

  11.6 Subject to any alleged assues raised in accordance with Clause 11.5 above, the Goods shall be deemed free from any defect(s) and the seller as the seller as the seller and the seller as required under Clause 11.4; and/or 11.7 the Buyer has failed (or refuses) to carry out the testing as required under Clause 11.5.

  12. CONFIDENTIAL INFORMATION

  All technical data, dawings, reports, documents and information whatsoever which the Seller submits to the Buyer in connection with the Contract (and the copyri

- - If at any time it is alleged that the Goods or Services infringe the rights or any third party or if in the Seller's reasonable opinion such an allegation is likely to be made, the Seller may at its option and its own cost:

    13.1.1 modify or replace the Goods or re-perform the Services in order to avoid the infringement; or

    13.1.2 procure for the Buyer the right to continue using the Goods or benefit from the Services; or

    13.1.3 repurchase the Goods at the price paid by the Buyer less depreciation at the rate the Seller applies to its own
- equipment.

  If any claim is made or action brought or threatened which alleges infringement of the rights of any third party: 13.2.1 the Buyer shall notify the Seller as soon as it becomes aware of any such claim;

# 14.1

- 13.2.2 the Seller may (at its option) have control over and shall conduct any such proceedings in such manner as it shall determine; and the Buyer shall provide all reasonable assistance as the Seller may reasonably request. The Buyer shall indemnify the Seller against all loss, liability and costs which the Seller incurs in carrying out any work required to be done on or to the Goods or in relation to the Services in accordance with the Buyer's requirements or specifications which give rise to any infringement or alleged infringement of the rights of any third party.

  LICENSES AND CONSENTS
  If a licence or consent of any government or other authority is required for the supply, carriage or use of the Goods or Services by the Buyer, the Buyer will obtain such licence or consent at its own expense and produce evidence of it to the Seller on demand.

  The Buyer is not entitled to withhold or delay payment of the price if it fails to obtain any licence or consent, and will pay any additional costs or expenses incurred by the Seller as a result of such failure.

  FORCE MAJEURE
  If the Seller is prevented, hindered or delayed from making delivery of any Goods or from performing any Services by
- 15.
  - FORCE MAJEURE
    If the Seller is prevented, hindered or delayed from making delivery of any Goods or from performing any Services by reason of act of God, war, hostilities, civil disturbance, governmental restriction or regulation of any kind, strikes or industrial disputes, force majeure or any other cause of whatsoever nature beyond the Seller's control the Seller may give notice in writing to the Buyer either: terminate the Contract forthwith; or suspend delivery or performance while the force majeure circumstances continue, and the Seller shall not be liable for any loss or damage suffered by the Buyer as a result of such termination or suspension.

    BUYER'S DELAY CANCELLATION
    If the Seller is prevented, hindered or delayed from making delivery of any goods or performing any services by reason of
- 15.1 15.2
- BUYER'S DELAY CANCELLATION

  If the Seller is prevented, hindered or delayed from making delivery of any goods or performing any services by reason of delay on the part of the Buyer providing information to the Seller in corder to enable the Seller to complete or it is obligations or if the Buyer does not take delivery or cancels, determines or rescinds the contract then in no event shall the Seller be liable for any loss or damage whatsoever arising out of any such circumstances and the Seller may (on giving notice to the Buyer) regard the contract as completed in its then partial state of completion in which case the Seller will: stop all work as promptly as reasonably possible; retain any deposit paid by the Buyer to the Seller; and store all finished goods for 14 days and at the end of such period sell all finished and unfinished goods in mitigation of the Seller's losses
  Save in cases of cancellation, determination or recision reinstate the contract at the earliest practical date subject to the Buyer agreeing prices and terms.

  HEALTH AND SAFETY
- 16.1 16.2 16.3
- 16.4

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- 17.2
- 17.3

- store all finished pools for 14 days and at the end of such period sell all finished and unfinished goods in mitigation of the Seller's losses. Save in cases of cancellation, determination or recision reinstate the contract at the earliest practical date subject to the Buyer agreeing prices and terms.

  HALTH AND SAFETY

  The Buyer will take any steps specified by the Supplier from time to time to ensure that the Goods will be safe and without risks to health at all times when they are being stored, used, cleaned or maintained by any person at work, or when they are being dismantled or disposed of, including but not limited to implementing the correct safety functions afterings of the Goods (including machines and systems) as outlined in the machine manuals and operating guides. The Seller will not require the Buyer to take any steps that are inconsistent with clause 17.2 below must have greatly and service delivered by the Seller should evaluately a service delivered by the Seller should evaluately be parformed by either employees of the Seller (including related group companies) or by the Seller should evaluately be parformed by either employees of the Seller (including related group companies) or by the particles of the Seller should be serviced by the Supplier from time to time in accordance with clause 17.1 above.

  The Buyer expressly acknowledges that the provisions in clause 17.2 above are consistent with the obligations of the Supplier pursuant to the Health and Safety at Work Act 1974, The particles of the Seller should be supplier pursuant to the Health and Safety at Work Act 1974, The particles of the Seller should be supplied and the supplier pursuant to the Health and Safety at Work Act 1974, The periods set out in Condition 18.3 comply with their specification and be substantially free from defects in materials and workmanship.

  The Seller waterials in Condition 18.1 are given on the following conditions:

  18.2.1 the Goods and Services have been programmed, operated and maintained only by employees

- Services.

  Services as to ut in this Condition 18, all conditions, warranties and representations expressed or implied by statute, common law or otherwise in relation to the supply, use of or failure to supply the Goods or the performance or non-performance or the Services are excluded to the extent permitted by law. 18.5
- SUB-SALE
  The Buyer undertakes that the Goods will not be sold or distributed or otherwise in any way dealt with unless there shain
  first have been applied all such protective or other packaging, and all such warnings, notices, statements or markings, and
  all such other precautions of whatsoever nature as may be required by the Seller (which includes (without prejudice to the
  generality of the foregoing) any instructional and technical literature and any warranty card supplied by the Seller) or by
  the law of any place where the goods may at any time be or as may be necessary or appropriate to preclude making of
  any claim by any person who may use or be affected by the Goods on the grounds of the absence thereof. The Buyer shall
  indemnify the Seller against all claims, proceedings, costs or expenses which the Seller may sustain by reason of any
  hwearh of this undertaking. E undertakes that the Goods will not be sold or distributed or otherwise in any way dealt with unless there shall

- EIMITATION OF LIABILITY

  Nothing in these Conditions shall apply to exclude or restrict any liability which under sub sections 2(1) and 6(1) of the Unfair Contract Terms Act 1977 cannot in the relevant circumstances be excluded or restricted. Nothing in these conditions shall exclude or restrict liability for death or personal injury as a result of negligence of the other party.

  Where loss or damage arises from breach of contract, negligence or otherwise neither the Seller nor its employees or agents (on whose behalf the Seller Contracts for this purpose) shall be under any liability to the Buyer or to third parties: 20.2.1 for any loss or drange incurred by the Buyer as a result of third party claims, for any loss of price, loss of sales or business, loss of anticipated savings, loss of agreements or contracts, loss of use or corruption of software, data or information, loss of goodwill or any indirect, special or consequential loss or damage howseever caused; 20.2.2 to any extent greater or other than 10% of sums paid in relation to the applicable Order under which the liability arose:
- arose;
  20.2.3 for any loss or damage incurred by the Buyer as a result of any work carried out otherwise than in accordance with clause 18.1. 20.3

- 20.2.3 for any loss or damage incurred by the Buyer as a result of any work carried out otherwise than in accordance with clause 18.1.

  The Buyer shall indemnify the Seller and its employees and agents (on whose behalf the Seller Contracts for this purpose) against all third party claims relating in any way to Goods or Services supplied by the Seller or arising from breach of or negligence in connection with the Contract to the extent that there are no proceeds of the Seller's public and product liability insurance available (after meeting any liability to the Buyer covered thereby) for such claims.

  Without prejudice to the generality of the foregoing no forecast estimate statement or other data (whether supplied by the Seller and third party) with regard to the performance or productivity of the Goods is (except in so far as its expressly agreed in writing by the Seller as being warranted guaranteed or warranted by the Seller which shall be under no liability or obligation whatsoever with regard thereto.

  When the Seller supplies Goods or Services for the Buyer, to the Buyer's special requirements or for the Buyer's special purpose (whether or not incorporated in whole or in part in the Seller's own specifications the Seller shall have no liability for any defects derived wholly or partly from any specifications given by the Buyer or on its behalf and the Buyer shall indemnify the Seller against all claims arising from the Seller complying with the Buyer's requirements or purpose.

  The Buyer shall procure that Goods supplied by the Seller shall only be used in conjunction with comprehensive monitoring, measuring, maintenance, checking and inspection procedures under which all items produced using such Goods are fully tested for compliance with specification before being processed, used or delivered and that upon any deviation being shown by any such test all proper remedial action is forthwith taken. Any liability which could reasonably have been avoided but for a breach of this paragraph is hereby excluded. 20.6
- 20.7

- 4INATION at any time after the occurrence of any of the events in Condition 20.2, the Seller may: 1 stop any Goods in transit; 2 suspend further deliveries of the Goods or performance of the Services;

  - exercise its rights under Condition 9; terminate the Contract forthwith by giving notice to that effect to the Buyer

  - The eve 21.2.1 21.2.2
  - terminate the Contract forthwith by giving notice to that effect to the Buyer.

    Intis are:

    the Buyer being in breach of any obligation under the Contract;

    a meeting being convened, a petition presented, an order made, an effective resolution passed, or notice given for
    the Buyer's winding up or dissolution (other than for the sole purpose of amalgamation and reconstruction);

    an application being made, or resolved to be made by any meeting of the Buyer's directors or members, for an
    administration order in relation to it or any party gives or files notice of intention to appoint an administrator being appointed;

    an incumbrancer taking possession, or a receiver or manager or administrative receiver being appointed, of the
    whole or any part of the Buyer's assets;

    the Buyer ceasing or suspending payment of any of its debts or being unable to pay its debts as they fall due
    within the meaning of section 123 of the Insolvency Act 1986; or
    a proposal being made for a composition in satisfaction of the Buyer's debts or a scheme or arrangement of its
    affairs including a voluntary arrangement within the meaning of part I of the Insolvency Act 1986.

    innaction of the Contract pursuant to Condition 21.1.4 or 15.1, any indebtedness of the Buyer to the Seller shall
    immediately due and payable and the Seller is relieved of any further obligation to supply Goods or perform
    sparty FIRMINEE 21.2.3 21.2.4
- 21.2.6

- Services pursuant to the Contract.

  THRD PARTY FINANCE

  Where the Buyer is buying Goods and/or Services pursuant to a lease purchase or other finance arrangement entered into between the Buyer and a third party, and unless agreed otherwise, the Buyer shall purchase the goods and Services subject to any dealings between the Seller and that third party (including, without limitation, the Sales Order Confirmation) as if such dealings had been conducted between the Seller and the Buyer.

  ASSIGNMENT The Buyer may not assign or deal in any way with all or part of the benefit of, or its rights or benefits under, a Contract without the prior written consent of the Seller. The Seller is entitled at any time to assign or deal with the benefit of any Contract, or subcontract any work relating to any Contract. GENERAL No term of the Contract shall be enforceable by virtue of the Contracts (Rights of Third Parties) Act 1999 by any person that is not a party to it. The Contract shall be deemed to be made at Coventry, England, and shall be governed by English Law and the parties submit to the exclusive jurisdiction of the English Courts.

  Any provision of these Conditions held remember to a provision of these Conditions shall remember that form these Conditions of these Conditions shall remain in full force and effect notwithstanding that the parties' obligations under the Contract may have been performed or discharged.

  The waiver of any breach of any of these Conditions shall rend may of these Conditions or the exercise of any right arising from that breach and shall not be deemed a waiver of any subsequent breach. 23.
- 23.3